Group. Strength.

Group Programs for Agents

Benefiting Your Customers

When you belong to an Accident Fund Group Program, your customers can expect a competitive rate and the following benefits:

- 5% up-front savings on premiums (varies by state).*
- Dividends paid based on loss performance and written premium.
- Access to safety materials through our WorkSafe Toolbox™.
- Convenient billing options.

General or normal underwriting guidelines apply, maximum \$75K per policy premium.

Benefiting You

When you provide a Group Program to your customers, you reap the benefits, too:

- Increased policy retention rates (4% higher on average).
- Same commission rate, plus no commission reduction for paid dividends.**
- A marketing tool that differentiates you from the competition.

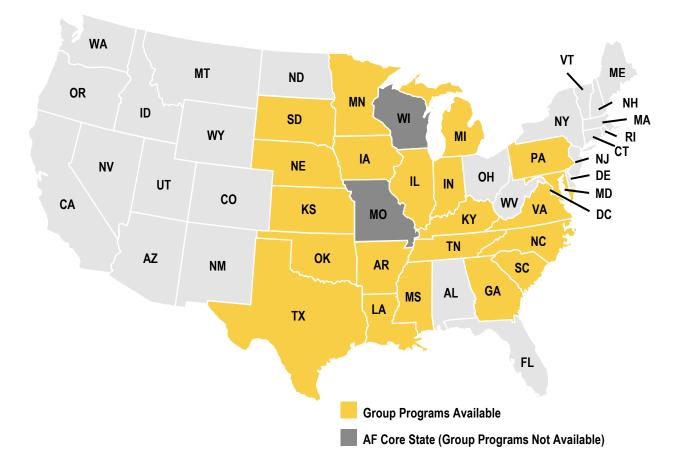
*IA, KS, MO, NC, PA, TN, TX, and WI do not allow for 5% up-front discount due to state filings. Dividend premium excludes surcharges and any premium in states where dividends are not approved. For a complete listing of exclusions, visit www.accidentfund.com/groups.

Did You Know?

An average dividend return of 5.0% in 2024 has contributed to the \$92.6 million in group dividends paid to policyholders since 1995.



^{**} Dividends paid impact profit sharing.



AF Group is a nationally recognized holding company whose affiliated insurance companies are premier providers of specialty insurance solutions offered through independent agents nationwide. All policies are underwritten by a licensed insurer subsidiary. For more information, visit <u>afgroup.com</u>. © AF Group.

When quoting insurance coverage, all agents would like to show additional value and potential savings to clients or prospective clients.

Accident Fund has very successful Group Programs and we are now bringing new opportunities to you and your small- to-mid-sized customers. Through group pooling power, our programs allow your customers access to dividends that they would not have otherwise obtained.

Accident Fund Group Dividends by State

ARKANSAS

Artisan Contractors*
Assisted Living Services*
Auto Service Group*
Chamber Alliance Program

Batesville Chamber of Commerce, Benton Chamber of Commerce, Bentonville-Bella Vista Chamber of Commerce, Blytheville Chamber of Commerce, Bradley County Chamber of Commerce, Brinkley Chamber of Commerce, Bryant Chamber of Commerce, Camden Chamber of Commerce, Conway Chamber of Commerce El Dorado Chamber of Commerce, Eureka Springs Chamber of Commerce, Fayetteville Chamber of Commerce, Fordyce Chamber of Commerce, Fort Smith Chamber of Commerce, Hamburg Chamber of Commerce, Heber Springs Chamber of Commerce, Hot Springs Chamber of Commerce, Jonesboro Chamber of Commerce, Little Rock Chamber of Commerce, Malvern/Hot Springs County Chamber of Commerce, Maumelle Chamber of Commerce, Mayflower Chamber of Commerce, Monticello Chamber of Commerce, Morrilton Chamber of Commerce, North Little Rock Chamber of Commerce, Osceloa - S. Mississippi City Chamber of Commerce, Paris Chamber of Commerce, Pine Bluff Chamber of Commerce, Rogers/Lowell Chamber Commerce, Russelville Chamber of Commerce, Sherwood Chamber of Commerce, Van Buren Chamber of Commerce, Vilonia Chamber of West Memphis Chamber of Commerce, Commerce

Faith Based Organizations*
Golf Group National Dividend Program*
Home Health Care*
Hospitality Group National Dividend Program*+
Professional Services Group*
Zenjuries

▶ GEORGIA

Artisan Contractors*
Assisted Living Services*
Auto Service Group*
Cobb Chamber of Commerce
Faith Based Organizations*
Golf Group National Dividend Program*
Home Health Care*
Hospitality Group National Dividend Program*+
Professional Services Group*
Zenjuries

ILLINOIS

Artisan Contractors*
Assisted Living Services*
Auto Service Group*
Chicago Dental Society Group
Faith Based Organizations*
Golf Group National Dividend Program*
Home Health Care*
Hospitality Group National Dividend Program*+
Heart of IL Schools
Illinois Education Group*
Professional Services Group*
Quad Cities Chamber of Commerce
Zenjuries

INDIANA

Trade and Class-Specific Groups

Artisan Contractors*
Assisted Living Services*
Auto Service Group*
Faith Based Organizations*
Golf Group National Dividend Program*
Home Health Care*
Hospitality Group National Dividend Program*+
Professional Services Group*
Zenjuries

Chamber of Commerce Groups

Aspire Economic Development + Chamber Alliance Avon Chamber of Commerce Greater Bloomington Chamber of Commerce Greater Elkhart Chamber of Commerce Greater Lafayette Commerce Muncie – Delaware County Chamber of Commerce New Castle – Henry County Chamber of Commerce OneZone Plainfield Chamber of Commerce Shelby County Chamber of Commerce

IOWA

Artisan Contractors*
Assisted Living Services*
Auto Service Group*
Faith Based Organizations*
Golf Group National Dividend Program*
Home Health Care*
Hospitality Group National Dividend Program*+
lowa Partnership Program
Professional Services Group*
Quad Cities Chamber of Commerce
Zenjuries
No 5% up-front discount offered.

KANSAS

Artisan Contractors*
Assisted Living Services*
Auto Service Group*

Faith Based Organizations*

Golf Group National Dividend Program*

Home Health Care*

Hospitality Group National Dividend Program*+

Kansas Partnership Program

City of Lawrence, City of Olathe, City of Salina, City of Topeka, City of Wichita

Professional Services Group*

Zenjuries

No 5% up-front discount offered.

► KENTUCKY

Chamber of Commerce Groups Louisville Chamber of Commerce Trade and Class-Specific Groups

Artisan Contractors*
Assisted Living Services*
Auto Service Group*
Faith Based Organizations*

Golf Group National Dividend Program*

Home Health Care*

Hospitality Group National Dividend Program*+

Professional Services Group*

Zenjuries

LOUISIANA

Artisan Contractors*
Assisted Living Services*
Auto Service Group*
Faith Based Organizations*

Golf Group National Dividend Program*

Home Health Care*

Hospitality Group National Dividend Program*+

Professional Services Group*

Zenjuries

► MARYLAND

Artisan Contractors*
Assisted Living Services*
Auto Service Group*
Faith Based Organizations*
Frederick Chamber of Commerce
Golf Group National Dividend Program*
Hagerstown-Washington County Chamber of
Commerce

Home Health Care*

Hospitality Group National Dividend Program*+

Howard County Chamber of Commerce

Professional Services Group*

Zenjuries

MICHIGAN

Chamber of Commerce Groups

Alger Chamber of Commerce
Alpena Area Chamber of Commerce
Anchor Bay Chamber of Commerce
Ann Arbor/Ypsilanti Regional Chamber
Baraga County Chamber of Commerce
Battle Creek Chamber of Commerce
Bay Area Chamber of Commerce

Benzie County Chamber of Commerce

Cadillac Chamber of Commerce

Chamber of Commerce Grand Haven, Spring Lake, Ferrysburg

Curtis Area Chamber of Commerce
Charlevoix Chamber of Commerce
Delta County Chamber of Commerce
Dickinson County Chamber of Commerce
Eastpointe-Roseville Chamber of Commerce

Flint & Genesee Chamber of Commerce Gaylord Area Chamber of Commerce Grand Rapids Chamber of Commerce

Greater Brighton Area Chamber of Commerce

Greater Romeo-Washington Chamber of Commerce

Hartland Area Chamber of Commerce
Howell Area Chamber of Commerce
Iron County Chamber of Commerce
Ironwood Area Chamber of Commerce
Jackson County Chamber of Commerce

Keweenaw Peninsula Chamber of Commerce Lake Superior Community Partnership Lansing Regional Chamber of Commerce Macomb County Chamber of Commerce Manistee Area Chamber of Commerce Menominee Chamber of Commerce

Michigan West Coast Chamber of Commerce

Midland Business Alliance

Mount Pleasant Area Chamber of Commerce Muskegon Lakeshore Chamber of Commerce Newberry Area Chamber of Commerce Ontonagon County Chamber of Commerce Petoskey Regional Chamber of Commerce Saginaw County Chamber of Commerce Saint Ignace Chamber of Commerce Sault Ste. Marie Chamber of Commerce Schoolcraft County Chamber of Commerce Shiawassee Regional Chamber of Commerce

Southwest Michigan First

Sterling Heights Regional Chamber of Commerce

Traverse Connect

Trade and Class-Specific Groups

Apartment Association of MI Automotive Retailers Group* Faith Based Organizations*

(Michigan cont.)

Golf Group Dividend Program*
Hospitality Group Dividend Program*+
Michigan Green Industry Association
Municipal Group Program*
Professional Services Group*
Small Business Association of Michigan (paid membership)

Individual Business Members and Members of the following: Aerospace Industry Association of Michigan, Allendale Area Chamber of Commerce, American Indian Chamber of Commerce MI, Barry County Chamber of Commerce, Belding Area Chamber of Commerce, Belleville Area Chamber of Commerce, Big I Michigan/Michigan Association of Insurance Agents, Childcare Providers Association of Michigan, DeWitt Area Chamber of Commerce, Dexter Area Chamber of Commerce, Dimondale Business Association, Grandville-Jenison Chamber of Commerce, Greater Lenawee Chamber of Commerce, Greater Port Austin Area Chamber of Commerce (GPAACC), Holt Business Alliance, Hudsonville Area Chamber of Commerce. Incompass Michigan, Integrated Health Partners, Ionia Area Chamber of Commerce, Lakewood Area Chamber of Commerce, Manufacturing Growth Alliance, Metro Detroit Black Business Alliance, Michigan Air Conditioning Contractors Association, Michigan Association of Beauty Professionals, Michigan Association of Security and Investigative Professionals, Michigan Brewers Guild (MBG), Michigan Community Mediation Association, Michigan Energy Efficiency Contractors Association, Michigan Fitness Association, Michigan Franchise Owners Association of 7-Eleven, Michigan Golf Course Owners Association, Michigan Greenhouse Growers Council, Michigan In Home Care Association, Michigan Professional Insurance Agents, Redford Township Chamber of Commerce, St. Johns Area Chamber of Commerce, TechTown Detroit, West Branch Area Chamber of Commerce

Specialty Contractors

Michigan Chapter of the National Electrical Contractors Association, Michigan Chapter of the National Sheet Metal & Air Conditioning Association, Michigan Plumbing & Mechanical Contractors Association, Detroit Chapter of the National Sheet Metal & Air Conditioning Association

Zenjuries

► MINNESOTA

Artisan Contractors*
Assisted Living Services*
Auto Service Group*
Assisted Living Services*
Faith Based Organizations*
Golf Group National Dividend Program*
Home Health Care*
Hospitality Group National Dividend Program*+
Minnesota Partnership Program
Professional Services Group*
Zenjuries

► MISSISSIPPI

Artisan Contractors*
Assisted Living Services*
Auto Service Group*
Faith Based Organizations*
Golf Group National Dividend Program*
Home Health Care*
Hospitality Group National Dividend Program*+
Professional Services Group*
Zenjuries

► NEBRASKA

Artisan Contractors*
Assisted Living Services*
Auto Service Group*
Faith Based Organizations*
Golf Group National Dividend Program*
Grand Island Chamber of Commerce
Home Health Care*
Hospitality Group National Dividend Program*+
Nebraska Partnership Program
City of Lincoln, City of Omaha, Greater Nebraska (Statewide)

Professional Services Group* Zenjuries

NORTH CAROLINA

Artisan Contractors*
Assisted Living Services*
Auto Service Group*
Faith Based Organizations*
Golf Group National Dividend Program*
Hospitality Group National Dividend Program*+
Home Health Care*
Professional Services Group*
Zenjuries
No 5% up-front discount offered.

▶ OKLAHOMA

Artisan Contractors*
Assisted Living Services*
Auto Service Group*
Faith Based Organizations*
Golf Group National Dividend Program*
Home Health Care*
Hospitality Group National Dividend Program*+
Professional Services Group*
Zenjuries

PENNSYLVANIA

Artisan Contractors*
Assisted Living Services*
Auto Service Group*
Faith Based Organizations*
Golf Group National Dividend Program*
Home Health Care*
Hospitality Group National Dividend Program*+
Professional Services Group*
Zenjuries

► SOUTH CAROLINA

Artisan Contractors*
Assisted Living Services*
Auto Service Group*
Faith Based Organizations*
Golf Group National Dividend Program*
Greenville Chamber of Commerce
Home Health Care*
Hospitality Group National Dividend Program*+
Professional Services Group*
York County Regional Chamber of Commerce
Zenjuries

SOUTH DAKOTA

Artisan Contractors*
Assisted Living Services*
Auto Service Group*
Faith Based Organizations*
Golf Group National Dividend Program*
Home Health Care*
Hospitality Group National Dividend Program*+
Professional Services Group*
Zenjuries

TENNESSEE

Trade and Class-Specific Groups

Artisan Contractors*
Assisted Living Services*

(Tennessee cont.)

Auto Service Group*
Faith Based Organizations*
Home Health Care*
Golf Group National Dividend Program*
Hospitality Group National Dividend Program*+
Professional Services Group*
Zenjuries

Chamber of Commerce Groups

Blount County Chamber of Commerce Clarksville Area Chamber of Commerce Knoxville Chamber of Commerce Memphis Partnership Program City of Memphis

Williamson County Chamber of Commerce No 5% up-front discount offered.

► TEXAS

Artisan Contractors*
Assisted Living Services*
Auto Service Group*
Faith Based Organizations*
Golf Group National Dividend Program*
Home Health Care*
Hospitality Group National Dividend Program*+
Professional Services Group*
Zenjuries
No 5% up-front discount offered.

►VIRGINIA

Artisan Contractors*
Assisted Living Services*
Auto Service Group*
Faith Based Organizations*
Golf Group National Dividend Program*
Home Health Care*
Hospitality Group National Dividend Program*+
Professional Services Group*
Zenjuries

►WASHINGTON D.C.

Artisan Contractors*
Assisted Living Services*
Auto Service Group*
Faith Based Organizations*
Golf Group National Dividend Program*
Home Health Care*
Hospitality Group National Dividend Program*+
Professional Services Group*
Zenjuries

^{*} No association or membership required.

^{* &}quot;Hospitality" includes hotels, motels, restaurants and bowling centers. Non-resident licensing applies in all states.

Dividend Histories for National Groups

Artisan Contractors Dividend History			
		Date of	Total %
		payment	Dividend
Group	Group Program Dates	declaration	paid
Year 3	2/1/2020-1/31/2021	5/2022	0-5%
Year 4	2/1/2021-1/31/2022	5/2023	0-5%
Year 5	2/1/2022-1/31/2023	5/2024	0-5%

Golf National Program Dividend History			
		Date of	Total %
		payment	Dividend
Group	Group Program Dates	declaration	paid
Year 22	7/1/2020-6/30/2021	10/2022	2.00%
Year 23	7/1/2021-6/30/2022	10/2023	1.00%
Year 24	7/1/2022-6/30/2023	10/2024	2.00%

Assisted Living Services Dividend History			
		Date of	Total %
		payment	Dividend
Group	Group Program Dates	declaration	paid
Year 1	1/1/2024-12/31/2024	4/2026	
Year 2	1/1/2025-12/31/2025	4/2027	
Year 3	1/1/2025-12/31/2025	4/2028	

Home Health Care Dividend History			
		Date of	Total %
		payment	Dividend
Group	Group Program Dates	declaration	paid
Year 4	4/1/2020-3/31/2021	7/2022	9.00%
Year 5	4/1/2021-3/31/2022	7/2023	8.00%
Year 6	4/1/2022-3/31/2023	7/2024	2.00%

Auto Service Dividend History			
		Date of	Total %
		payment	Dividend
Group	Group Program Dates	declaration	paid
Year 12	9/1/2020-8/31/2021	12/2022	2.00%
Year 13	9/1/2021-8/31/2022	12/2023	2.00%
Year 14	9/1/2022-8/31/2023	12/2024	5.00%

Hospitality Group Dividend History			
		Date of	Total %
		payment	Dividend
Group	Group Program Dates	declaration	paid
Year 22	6/1/2020-5/31/2021	9/2022	14.00%
Year 23	6/1/2021-5/31/2022	9/2023	9.00%
Year 24	6/1/2022-5/31/2023	9/2024	9.00%

Faith Based Organizations Dividend History			
		Date of	Total %
		payment	Dividend
Group	Group Program Dates	declaration	paid
Year 4	9/1/2020-8/31/2021	12/2022	0.00%
Year 5	9/1/2021-8/31/2022	12/2023	2.00%
Year 6	9/1/2022-8/31/2023	12/2024	2.00%

Professional Services Group Dividend History			
		Date of	Total %
		payment	Dividend
Group	Group Program Dates	declaration	paid
Year 11	11/1/2020-10/31/2021	2/2023	10.00%
Year 12	11/1/2021-10/31/2022	2/2024	6.00%
Year 13	11/1/2022-10/31/2023	2/2025	8.00%

7 1 1 B1 11 110 4			
Zenjuries Dividend History			
		Date of	Total %
		payment	Dividend
Group	Group Program Dates	declaration	paid
Year 5	7/1/2020-6/30/2021	10/2022	0-5%
Year 6	7/1/2021-6/30/2022	10/2023	0-5%
Year 7	7/1/2022-6/30/2023	10/2024	0-5%

Dividend premium excludes surcharges and any premium in states where dividends are not approved. For a complete listing of exclusions, visit www.accidentfund.com/groups.

AccidentFund.com 1-866-206-5851





Over 135 chamber and 10 trade & class-specific groups in 20 states

How the Dividend Plan Works

- Policyholders may enter a program at time of new business or renewal.
- Policies can have any effective date (no "common" effective date required).
- Policies are assigned annual program terms according to their effective date.
- Dividends are calculated 15 months after expiration of a program term. For instance, dividends for policies in an April 1, 2023 to March 31, 2024 program term would be calculated as of June 30, 2025.
- A dividend percentage is selected based upon loss experience and written premium.
- Dividends are not guaranteed.*

Group Prospect Considerations

- Strong underwriting fit
- Size 1,000 members minimum
- \$1 million in premium within two years
- Little overlap with existing programs
- Agency's ability to market
- High potential for gaining new customers

IT PAYS TO BE SAFE	
Policy Premium	
	\$ 9,500
Sample 10% Dividend	\$ 950
Final Premium	\$ 8,550

^{*}Dividends are payable 15 months after group expiration and, as with all dividends, require approval by Accident Fund's Board of Directors.

AccidentFund.com



^{**}IA, KS, MO, NC, PA, TN, TX and WI do not allow for 5% up-front discount due to state filings.